

JOSEPH URBANSKI

President Chief Executive Officer

CONTACT

FOR IMMEDIATE RELEASE

January 27, 2023

Stacy Merrifield Investor Relations 260.463.7111 SMerrifield@GoFSB.com

## FS Bancorp Reports December 31, 2022 Financial Results

**LAGRANGE**, **IN.** – FS Bancorp (the "Company") (OTCPK: FXLG) parent company of Farmers State Bank (the "Bank") announced earnings for the quarter ended December 31, 2022.

FS Bancorp is pleased to report quarterly earnings for the quarter ending December 31, 2022. Net income for the quarter ended December 31, 2022 was \$4.1 million compared to \$3.9 million for the same quarter of 2021. The continued growth of our balance sheet combined with good expense management has allowed us to maintain strong core earnings. Highlights of the fourth quarter of 2022 included the following items:

- Total loans totaled \$747 million at December 31, 2022 compared to \$673 million at December 31, 2021.
- Total assets, total loans and total deposits all reached record quarter end levels at December 31, 2022.
- Asset quality remains very good through the fourth quarter of 2022. Net recoveries during the fourth quarter of 2022 totaled \$5,000, and total delinquencies were 0.14% of loans at December 31, 2022.

Like many banks we originated many loans over the last three years that have not repriced since interest rates have begun their significant rise. However, the cost of deposits and other interest-bearing liabilities have been rising. In our effort to manage interest rate risk we purchased an interest rate cap to help protect future earnings should the Federal Reserve raise interest rates further than currently expected. At December 31, 2022, the interest rate cap resulted in a loss of \$310,000 that is included in Other income. The quarterly revaluation of the interest rate cap could have a positive or negative impact on future earnings.

We are pleased to have achieved 11% loan growth over the past twelve months while maintaining strong asset quality indicators.

In October of 2022, the Indiana Department of Revenue (IDOR) proposed adjustments to our tax returns for 2018 and 2019 related to a single tax position of the Company and requested we pay approximately \$1.5 million in taxes, penalties and interest. We protested IDOR's findings, and they have indicated they are no longer pursuing the matter.

We are very pleased that we had a great year in 2022. Our entire team is focused on growing our Company and implementing changes that will be a benefit to our customers, employees and the communities we serve. Thank you for your continued investment in FS Bancorp and your support of our Farmers State Bank team.

## Forward Looking Statements

This press release may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include expressions such as "expects," "intends," "believes," and "should," which are necessarily statements of belief as to the expected outcomes of future events. Actual results could materially differ from those presented. The Company's ability to predict future results involves a number of risks and uncertainties. The Company undertakes no obligation to release revisions to these forward-looking statements or reflect events or circumstances after the date of this release.

Founded in 1915 in Stroh, Indiana, Farmers State Bank is one of northeast Indiana's leading financial institutions and the home of Blue Button Banking. With corporate headquarters in LaGrange, Indiana, Farmers State Bank has been providing banking and financial services to both consumers and businesses for the past 100 years. To learn more, visit GoFSB.com.

## FS BANCORP CONSOLIDATED BALANCE SHEETS

December 31, 2022 and 2021 (Unaudited)

(Dollars in thousands)	De	ecember 31, 2022	<u>December 31,</u> <u>2021</u>			
Assets	_					
Cash and due from banks	\$	89,703	\$	72,304		
Investment securities		294,491		318,617		
Federal Home Loan Bank stock		2,143		2,343		
Total loans		747,160	672,850			
Less allowance for loan losses		(6,708)	(6,598)			
Loans, net		740,452	666,252			
Premises and equipment, net		10,404	10,340			
CSV- Insurance		19,014	14,638			
Goodwill and other intangible assets		2,604	2,604			
Other assets		20,498	7,288			
Total Assets	\$	1,179,309	\$	1,094,386		
<b>Liabilities</b> Deposits						
Noninterest-bearing demand	\$	286,637	\$	274,268		
Interest-bearing demand	·	476,466	·	423,879		
Savings		189,686		188,500		
Time under \$250,000		90,312		72,635		
Time \$250,000 and over		23,861	19,577			
Total deposits		1,066,962	978,859			
Repurchase agreements		6,970		7,607		
Federal Home Loan Bank advances		-,007				
Other liabilities		10,000 7,377		5,356		
Total Liabilities		1,091,309	991,822			
Total Liabilities		1,091,309		331,822		
Shareholders' Equity Common stock: No par value, 10,000,000 shares authorized; 4,763,904 shares issued and 4,300,070 and 4,332,316 shares outstanding 2022						
and 2021		149		149		
Paid-in capital		3,088	3,152			
Retained earnings		104,909				
Net unrealized gains (losses) on securities		(23,633)	1,861			
Less treasury stock, at cost; 463,834 and 431,588						
shares 2022 and 2021		(8,887)	(7,507)			
Total Shareholders' Equity	88,000 102,564					
<b>Total Liabilities and Shareholders' Equity</b>	\$ 1,179,309 \$ 1,094,386					

## FS BANCORP CONSOLIDATED STATEMENTS OF INCOME

For the Three and Twelve Months Ended December 31, 2022 and 2021 (Unaudited)

(Dollars in thousands except earnings per share)	1	Three Months Ended December 31,			Twelve Months Ended  December 31,			
		2022		<u> 2021</u>		2022		<u>2021</u>
Interest Income								
Interest and fees on loans	\$	8,895	\$	7,118	\$	31,986	\$	29,585
Interest on investment securities		1,485		1,319		5,732		4,317
Other interest and dividend income		854		83		1,434		316
Total Interest Income		11,234		8,520		39,152		34,218
Interest Expense								
Interest on deposits		2,127		269		3,733		1,122
Interest on FHLB advances and other borrowings		34		19		36		306
Total Interest Expense		2,161		288		3,769		1,428
Net Interest Income		9,073		8,232		35,383		32,790
Provision for loan losses		-		-, -		160		-
Net Interest Income after Provision for Loan								
Losses		9,073		8,232		35,223		32,790
Noninterest Income								
Service charges on deposit accounts		455		480		1,973		1,706
Credit and debit card income		866		900		3,447		3,372
Mortgage banking		45		100		390		809
Gains and losses on securities		16		-		(26)		533
Other income		(32)		308		829		1,222
Total Noninterest Income		1,350		1,788		6,613		7,642
Noninterest Expenses								
Salaries and employee benefits		3,047		3,071		12,499		12,496
Occupancy expense on premises, furniture and								
equipment, net		476		499		1,966		1,958
Data processing expense		551		461		2,140		1,886
Advertising and marketing expense		94		140		499		951
Other expenses		1,435		1,379		5,116		4,735
Total Noninterest Expenses		5,603		5,550		22,220		22,026
Income Before Income Taxes		4,820		4,470		19,616		18,406
Income tax expense (benefit)		703		614		3,145		2,943
Net Income	\$	4,117	\$	3,856	\$	16,471	\$	15,463
	<u> </u>	.,	T .	-,300	т	,··- <u>-</u>	т	
Basic Earnings Per Share	\$	0.96	\$	0.89	\$	3.82	\$	3.57
Diluted Earnings Per Common Share	\$	0.96	\$	0.88	\$	3.80	\$	3.54