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CONTACT

FOR IMMEDIATE RELEASE

January 11, 2022

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## FS Bancorp Reports December 31, 2021 Financial Results

**LAGRANGE**, **IN.** – FS Bancorp (the "Company") (OTCPK: FXLG) parent company of Farmers State Bank (the "Bank") announced earnings for the year ended December 31, 2021.

FS Bancorp is pleased to report record earnings for the year ending December 31, 2021. Net income for the year ended December 31, 2021 was \$15.5 million compared to \$14.3 million for 2020. During the fourth quarter of 2021, net income for the Company was \$3,856,000 compared to \$3,718,000 for the fourth quarter of 2020. FS Bancorp experienced the following highlights during 2021:

- Total loans excluding warehouse participations and Paycheck Protection Program (PPP) loans totaled \$664 million at December 31, 2021 compared to \$605 million at December 31, 2020. At December 31, 2021 our one remaining PPP loan had an outstanding balance of \$6,000 and warehouse participations totaled \$8 million.
- During the fourth quarter our securities available for sale increased \$78.3 million. This was primarily related to the purchase of \$79 million of U.S. Treasury bonds. These U.S. Treasury bonds have an average maturity of approximately three years.
- We prepaid \$31.5 million of Federal Home Loan Bank advances with penalties totaling \$453,000 during 2021 compared to penalties of \$439,000 during 2020.
- Total deposits grew to a record \$979 million at December 31, 2021.
- Total shareholders' equity was more than \$102 million at December 31, 2021 representing an increase of more than \$7 million since December 31, 2020.
- PPP fee income was \$111,000 and \$535,000 for the three months ended December 31, 2021 and 2020 and \$1,328,000 and \$950,000 for the twelve months ended December 31, 2021 and 2020.

- Gains on sale of securities was \$533,000 during 2021 compared to \$18,000 during 2020.
   During the second quarter of 2021, the Company experienced a gain of \$387,000 on the sale of a restricted stock of a financial services company.
- During the second quarter of 2021, the Bank committed nearly \$450,000 to area schools to support student athletes across our footprint. This expense is included in advertising and marketing expense.
- Asset quality remains very good through the fourth quarter of 2021. Net charge-offs during 2021 totaled \$49,000, and total delinquencies were 0.16% of loans at December 31, 2021.

We are pleased to have achieved 10% loan growth (excluding warehouse participations and PPP loans) over the past twelve months. Of the \$58.7 million of portfolio loan growth in 2021, \$35.1 million occurred in the fourth quarter. Income from PPP loans has been a source of income for Farmers State Bank and other financial institutions over the past two years. We do not expect this to be a meaningful source of income going forward.

The Company's Board of Directors approved dividends totaling a record \$1.78 per share during 2021 as well as a new stock repurchase program that allows the Company to repurchase up to \$6 million of its stock during 2022 and 2023. Thank you for your continued investment in FS Bancorp and your support of our Farmers State Bank team.

## Forward Looking Statements

This press release may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include expressions such as "expects," "intends," "believes," and "should," which are necessarily statements of belief as to the expected outcomes of future events. Actual results could materially differ from those presented. The Company's ability to predict future results involves a number of risks and uncertainties. The Company undertakes no obligation to release revisions to these forward-looking statements or reflect events or circumstances after the date of this release.

Founded in 1915 in Stroh, Indiana, Farmers State Bank is one of northeast Indiana's leading financial institutions and the home of Blue Button Banking. With corporate headquarters in LaGrange, Indiana, Farmers State Bank has been providing banking and financial services to both consumers and businesses for the past 100 years. To learn more, visit GoFSB.com.

## FS BANCORP CONSOLIDATED BALANCE SHEETS

December 31, 2021 and 2020 (Unaudited)

Assets         Cash and due from banks       \$ 72,304       \$ 100,536         Investment securities       318,617       173,542         Federal Home Loan Bank stock       2,343       2,246         Total loans       672,850       690,546         Less allowance for loan losses       (6,598)       (6,631)         Loans, net       666,252       683,915         Premises and equipment, net       10,340       10,736         CSV- Insurance       14,638       14,361         Goodwill and other intangible assets       2,604       2,604         Other assets       7,288       5,566         Total Assets       \$ 1,094,386       \$ 993,506         Liabilities         Deposits         Noninterest-bearing demand       \$ 274,268       \$ 261,891
Investment securities       318,617       173,542         Federal Home Loan Bank stock       2,343       2,246         Total loans       672,850       690,546         Less allowance for loan losses       (6,598)       (6,631)         Loans, net       666,252       683,915         Premises and equipment, net       10,340       10,736         CSV- Insurance       14,638       14,361         Goodwill and other intangible assets       2,604       2,604         Other assets       7,288       5,566         Total Assets       \$ 1,094,386       \$ 993,506
Federal Home Loan Bank stock       2,343       2,246         Total loans       672,850       690,546         Less allowance for loan losses       (6,598)       (6,631)         Loans, net       666,252       683,915         Premises and equipment, net       10,340       10,736         CSV- Insurance       14,638       14,361         Goodwill and other intangible assets       2,604       2,604         Other assets       7,288       5,566         Total Assets       \$ 1,094,386       \$ 993,506
Total loans       672,850       690,546         Less allowance for loan losses       (6,598)       (6,631)         Loans, net       666,252       683,915         Premises and equipment, net       10,340       10,736         CSV- Insurance       14,638       14,361         Goodwill and other intangible assets       2,604       2,604         Other assets       7,288       5,566         Total Assets       \$ 1,094,386       \$ 993,506
Less allowance for loan losses       (6,598)       (6,631)         Loans, net       666,252       683,915         Premises and equipment, net       10,340       10,736         CSV- Insurance       14,638       14,361         Goodwill and other intangible assets       2,604       2,604         Other assets       7,288       5,566         Total Assets       \$ 1,094,386       \$ 993,506
Loans, net 666,252 683,915  Premises and equipment, net 10,340 10,736  CSV- Insurance 14,638 14,361  Goodwill and other intangible assets 2,604 2,604  Other assets 7,288 5,566  Total Assets \$ 1,094,386 \$ 993,506  Liabilities  Deposits
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Goodwill and other intangible assets Other assets Total Assets  Liabilities Deposits  2,604 2,604 7,288 5,566 7,288 5,566
Other assets         7,288         5,566           Total Assets         \$ 1,094,386         \$ 993,506           Liabilities         Deposits
Total Assets \$ 1,094,386 \$ 993,506  Liabilities Deposits
Liabilities Deposits
Deposits
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Noninterest-bearing demand \$ 274,268 \$ 261,891
Interest-bearing demand 423,879 359,969
Savings 188,500 124,153
Time under \$250,000 72,635 87,540
Time \$250,000 and over 19,577 21,230
Total deposits 978,859 854,783
Repurchase agreements 7,607 8,012
Federal Home Loan Bank advances - 31,427
Other liabilities 5,356 4,640
Total Liabilities         991,822         898,862
Shareholders' Equity  Common stock: No par value, 5,000,000 shares authorized; 2,381,952 shares issued and 2,166,158 and 2,173,534 shares outstanding 2021
and 2020 149 149
Paid-in capital 3,152 3,549
Retained earnings 104,909 93,302
Net unrealized gains (losses) on securities 1,861 4,399
Less treasury stock, at cost; 215,794 and 208,418 shares 2021 and 2020 (7,507) (6,755)
Total Shareholders' Equity 102,564 94,644
Total Liabilities and Shareholders' Equity \$ 1,094,386 \$ 993,506

## FS BANCORP CONSOLIDATED STATEMENTS OF INCOME

For the Three and Twelve Months Ended December 31, 2021 and 2020 (Unaudited)

(Dollars in thousands except earnings per share)		Three Months Ended				Twelve Months Ended December 31,			
(Dollars III thousands except earnings per share)		<u>December 31,</u> 2021 2020		<u>1,</u> 2020	<u>December</u> 2021			2020	
Interest Income		2021		<u> 2020</u>		2021		2020	
Interest and fees on loans	\$	7,118	\$	8,215	\$	29,585	\$	31,497	
Interest on investment securities	Y	1,319	Y	858	Y	4,317	Y	3,088	
Other interest and dividend income		83		66		316		476	
Total Interest Income		8,520		9,139		34,218		35,061	
Total interest income		0,320		3,133		34,210		33,001	
Interest Expense									
Interest on deposits		269		438		1,122		2,554	
Interest on FHLB advances and other borrowings		19		169		306		682	
Total Interest Expense		288		607		1,428		3,236	
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Net Interest Income		8,232		8,532		32,790		31,825	
Provision for loan losses		-		-		-		380	
Net Interest Income after Provision for Loan									
Losses		8,232		8,532		32,790		31,445	
Noninterest Income									
Service charges on deposit accounts		480		428		1,706		1,617	
Credit and debit card income		900		694		3,372		2,582	
Mortgage banking		100		236		809		591	
Gains and losses on securities		-		18		533		18	
Other income		308		292		1,222		1,182	
Total Noninterest Income		1,788		1,668		7,642		5,990	
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Noninterest Expenses									
Salaries and employee benefits		3,071		3,253		12,496		11,795	
Occupancy expense on premises, furniture and									
equipment, net		499		533		1,958		1,903	
Data processing expense		461		453		1,886		1,803	
Advertising and marketing expense		140		140		951		507	
Other expenses		1,379		1,358		4,735		4,247	
Total Noninterest Expenses		5,550		5,737		22,026		20,255	
Income Before Income Taxes		4,470		4,463		18,406		17,180	
Income tax expense (benefit)		614		745		2,943		2,866	
Net Income	\$	3,856	\$	3,718	\$	15,463	\$	14,314	
rec meonic	ب	3,030	٧	3,710	٧	13,403	٧	17,314	
Basic Earnings Per Share	\$	1.78	\$	1.70	\$	7.14	\$	6.56	
Diluted Earnings Per Common Share	\$	1.77	\$	1.69	\$	7.17	\$	6.51	
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