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FS Bancorp Reports September 30, 2022 Financial Results

LAGRANGE, IN. – FS Bancorp (the "Company") (OTCPK: FXLG) parent company of Farmers State Bank (the "Bank") announced earnings for the quarter ended September 30, 2022.

FS Bancorp is pleased to report record quarterly earnings for the quarter ending September 30, 2022. Net income for the quarter ended September 30, 2022 was \$4.3 million compared to \$4.0 million for the same quarter of 2021. The continued growth of our balance sheet combined with good expense management has allowed us to maintain strong core earnings. Highlights of the third quarter of 2022 included the following items:

- Total loans totaled \$731 million at September 30, 2022 compared to \$632 million at September 30, 2021.
- Total assets, total loans and total deposits all reached record quarter end levels at September 30, 2022.
- Asset quality remains very good through the third quarter of 2022. Net recoveries during the third quarter of 2022 totaled \$18,000, and total delinquencies were 0.06% as of loans at September 30, 2022.

We are pleased to have achieved 16% loan growth over the past twelve months while maintaining strong asset quality indicators. During the third quarter of 2022, changes in market conditions including interest rates negatively impacted the value of our investment portfolio and the net unrealized losses on securities which is a component of shareholders' equity. The resulting decline in shareholders' equity does not impact regulatory capital levels as this amount is not a component of regulatory capital.

In October of 2022, the Indiana Department of Revenue (IDOR) proposed adjustments to our tax returns for 2018 and 2019 related to a single tax position of the Company and requested we pay approximately \$1.5 million in taxes, penalties and interest. We are protesting IDOR's findings and believe the tax position taken by the Company is consistent with Indiana law, previous rulings by

IDOR and common practice in the Indiana banking industry. If IDOR is successful, the Company could incur approximately \$3 million in expense (net of federal tax benefits) for all tax years that are currently open under Indiana law. After discussing this matter with our legal counsel and independent audit firm, we have determined that no expense or liability should be recorded as of September 30, 2022 for this matter based on existing accounting guidance.

We are very pleased that we had a great first nine months in 2022. Our entire team is focused on growing our Company and implementing changes that will be a benefit to our customers, employees and the communities we serve. Thank you for your continued investment in FS Bancorp and your support of our Farmers State Bank team.

Forward Looking Statements

This press release may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include expressions such as "expects," "intends," "believes," and "should," which are necessarily statements of belief as to the expected outcomes of future events. Actual results could materially differ from those presented. The Company's ability to predict future results involves a number of risks and uncertainties. The Company undertakes no obligation to release revisions to these forward-looking statements or reflect events or circumstances after the date of this release.

Founded in 1915 in Stroh, Indiana, Farmers State Bank is one of northeast Indiana's leading financial institutions and the home of Blue Button Banking. With corporate headquarters in LaGrange, Indiana, Farmers State Bank has been providing banking and financial services to both consumers and businesses for the past 100 years. To learn more, visit GoFSB.com.

FS BANCORP

CONSOLIDATED BALANCE SHEETS

September 30, 2022 and 2021 (Unaudited)

	<u>Se</u>	ptember 30,	September 30,			
(Dollars in thousands)		<u>2022</u>		<u>2021</u>		
Assets						
Cash and due from banks	\$	86,817	\$	162,948		
Investment securities	291,483			247,314		
Federal Home Loan Bank stock		2,143		2,343		
Total loans		730,635		631,804		
Less allowance for loan losses		(6,721)		(6,611)		
Loans, net		723,914		625,193		
Premises and equipment, net		10,448		10,475		
CSV- Insurance		18,897		14,569		
Goodwill and other intangible assets		2,604		2,604		
Other assets		17,241	6,770			
Total Assets	\$	1,153,547	\$	1,072,216		
Liabilities						
Deposits						
Noninterest-bearing demand	\$	292,133	\$	272,360		
Interest-bearing demand		465,642		393,732		
Savings		192,925		189,879		
Time under \$250,000		73,466		73,640		
Time \$250,000 and over		32,165		19,526		
Total deposits		1,056,331		949,137		
Repurchase agreements		7,432	7,498			
Federal Home Loan Bank advances		-	10,000			
Other liabilities		7,464	5,383			
Total Liabilities		1,071,227	972,018			
Shareholders' Equity						
Common stock: No par value, 10,000,000 shares						
authorized; 4,763,904 shares issued and						
4,297,676 and 4,326,464 shares outstanding 2022		1 1 0		4.40		
and 2021		149		149		
Paid-in capital		3,045		3,697		
Retained earnings		114,013	101,878			
Net unrealized gains (losses) on securities		(25,973)		2,306		
Less treasury stock, at cost; 466,228 and 437,440				(7,022)		
shares 2022 and 2021		(8,914)		(7,832)		
Total Shareholders' Equity		82,320		100,198		
Total Liabilities and Shareholders' Equity	\$	1,153,547	\$	1,072,216		

FS BANCORP CONSOLIDATED STATEMENTS OF INCOME

For the Three and Nine Months Ended September 30, 2022 and 2021 (Unaudited)

(Dollars in thousands except earnings per share)		<u>Three Months Ended</u> September 30,			<u>Nine Months Ended</u> September 30,				
	· · · · · · · · · · · · · · · · · · ·		2021	<u>2022</u>			<u>2021</u>		
Interest Income									
Interest and fees on loans	\$	8,225	\$	7,581	Ś	23,091	\$	22,467	
Interest on investment securities		1,476		1,104	'	4,247	'	2,998	
Other interest and dividend income		346		101		580		233	
Total Interest Income		10,047		8,786		27,918		25,698	
Interest Expense									
Interest on deposits		941		283		1,606		853	
Interest on FHLB advances and other borrowings		1		77		2		287	
Total Interest Expense		942		360		1,608		1,140	
Net Interest Income		9,105		8,426		26,310		24,558	
Provision for loan losses		60		(56)		160		-	
Net Interest Income after Provision for Loan									
Losses		9,045		8,482		26,150		24,558	
Noninterest Income									
Service charges on deposit accounts		573		465		1,518		1,226	
Credit and debit card income		868		891		2,581		2,472	
Mortgage banking		108		177		345		709	
Gains and losses on securities		(42)		132		(42)		533	
Other income		303		281		861		914	
Total Noninterest Income		1,810		1,946		5,263		5 <i>,</i> 854	
Noninterest Expenses									
Salaries and employee benefits Occupancy expense on premises, furniture and		3,174		3,163		9,452		9,425	
equipment, net		482		490		1,490		1,459	
Data processing expense		564		473		1,589		1,425	
Advertising and marketing expense		131		150		405		811	
Other expenses		1,354		1,341		3,681		3,356	
Total Noninterest Expenses		5,705		5,617		16,617		16,476	
Income Before Income Taxes		5,150		4,811		14,796		13,936	
Income tax expense (benefit)	_	877		780		2,442		2,329	
Net Income	\$	4,273	\$	4,031	\$	12,354	\$	11,607	
Basic Earnings Per Share	\$	1.00	\$	0.93	\$	2.86	\$	2.68	
Diluted Earnings Per Common Share	\$	0.99	\$	0.92	\$	2.84	\$	2.66	